

Trammell Crow Company

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TCC HIRES KATHERINE LYNCH AS VICE PRESIDENT

ATLANTA, GA – [Trammell Crow Company \(TCC\)](#), one of the nation’s leading developers and investors in commercial real estate, announces that Katherine Lynch has joined the Company’s [Atlanta Business Unit](#) as Vice President. In her new role, she is responsible for sourcing, shaping and executing all aspects of TCC’s development and investment activity in the Atlanta region, with focus on office and mixed-use development opportunities. She will also oversee the design, capitalization, marketing and leasing, and overall asset management functions for the Company’s local projects.

“Katherine brings 13 years of commercial real estate experience as well as a tremendous amount of portfolio management and marketing knowledge to our team,” said [Mark Dishaw](#), Principal and Business Unit leader of TCC’s Atlanta Business Unit. “She is a valuable addition to our team as we move some of our projects further into production in 2019.”

Lynch joins TCC from CBRE Atlanta, where she served as First Vice President specializing in the marketing and leasing of office buildings for institutional owners. She was recognized early in her tenure with CBRE’s William H. McAdam Award for being the nation’s top performing first year producer. During her 10 years, she completed more than 475 transactions, in excess of 5 million square feet, representing \$875 million in total lease volume. Lynch has completed significant lease transactions including: IHG, State Farm, Regions Bank, GE and WeWork. Prior to CBRE, she began her real estate career at Pope & Land Enterprises where she engaged in financial analysis, due diligence activities, investor relations and asset management duties for commercial land ventures.

Lynch is a licensed real estate broker, a member of National Association of Industrial and Office Properties (NAIOP) Atlanta Chapter, and a Certified Commercial Investment Manager (CCIM) candidate. She earned her master’s degree in finance from Tulane University and a Bachelor of Arts in journalism from the University of Georgia.

TCC’s Atlanta Business Unit recently completed construction on a 750,000-square-foot Class A spec industrial building and is underway with [Twelve24](#), a 334,000 square foot Class A office tower. In addition, the team has approximately 2.5 million square feet of

industrial developments in pursuit and in the pipeline as well as 1.2 million square feet of office and mixed-use developments in pursuit.

About Trammell Crow Company

Trammell Crow Company (TCC), founded in 1948, is one of the nation's leading developers and investors in commercial real estate. The Company has developed or acquired 2,700 buildings valued at nearly \$65 billion and over 590 million square feet. As of September 30, 2018, TCC had \$8.8 billion of projects in process and \$3.6 billion in its pipeline.

Trammell Crow Company's teams are dedicated to building value for its clients with professionals in 16 major cities throughout the United States. The company serves users of and investors in office, industrial, retail, healthcare, multi-family residential, through its operating subsidiary High Street Residential and mixed-use projects. For those who occupy real estate, TCC can execute the development or acquisition of facilities tailored to meet its clients' needs. For investor clients, the company specializes in joint venture speculative development, acquisition/re-development ventures, build-to-suit development or providing incentive-based fee development services.

TCC is an independently operated subsidiary of CBRE Group, Inc. (NYSE:CBRE), a Fortune 500 and S&P 500 company headquartered in Los Angeles, and the world's largest commercial real estate services and investment firm (in terms of 2017 revenue). For more information visit www.TrammellCrow.com.

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