

**Trammell Crow Company**

**HIGH STREET<sup>®</sup>**  
RESIDENTIAL

**FOR IMMEDIATE RELEASE**  
October 29, 2018

**CONTACT:** Lauren Sears  
Marketing Specialist  
214.863.4292

## **PHOENIX BUSINESS UNIT EXPANDING**

*-- Two Executives Join as Result of Project Development Growth in Area--*

**PHOENIX, AZ** – [Trammell Crow Company](#) and its residential subsidiary, [High Street Residential](#), announces that Mona Nanda and Courtney Dunlap have joined the Company's [Phoenix Business Unit](#).

As Senior Associate, Mona will be primarily responsible for supporting new commercial development and investment opportunities throughout the greater Phoenix area with an emphasis on [High Street Residential](#) developments. Her areas of expertise include financial analysis, project underwriting, market research analysis and marketing. Mona received her Bachelor of Arts degree from the University of Arizona and a Master in Real Estate Development from Arizona State University.

Courtney will serve as a Development Manager for our growing [High Street Residential](#) developments in the Phoenix area, as well as assist in the evaluation of additional development project sites throughout Arizona. In this role, he will manage all construction related activities for the firm's developments. Courtney's areas of proficiency comprise of design-build, project management, and master-planning of commercial, retail, and residential spaces. Courtney earned his Bachelor of Science – Business Management degree from Oakland University.

"Mona and Courtney are strategic additions to Trammell Crow Company, [High Street Residential](#) and our Phoenix team," said [Jim Mahoney](#), Senior Managing Director with TCC's Phoenix Business Unit. "They each bring unique skill sets to the group and to our projects, strong track records, and will be instrumental to the growth and success of our development activity going forward."

Operating in Arizona since 1978, the [Phoenix Business Unit](#) has successfully developed office, industrial, multifamily and mixed-use projects with a development value in excess of \$1.1 billion.

### Current projects underway with TCC's Phoenix Business Unit:

- [The Osborn Residences](#) – A 5-story, Class A, mixed-use building developed by [High Street Residential](#), featuring 190 units ranging in size from 583-to-1,358 square feet with a 5-story parking garage. Units will be ready for occupancy in August 2019.
- [Tolleson Logistics Center](#) – A state-of-the-art 329,000-square-foot Class A industrial building at the southwest corner of 99th Avenue and Van Buren Street.
- [West 202 Logistics Center](#) –A 554,000-square-foot, Class A cross-dock industrial building on a 38.5-acre site in the Southwest submarket, featuring 36-foot clear heights, signature office entries and all-concrete truck courts and circulation drives. Construction is scheduled to begin Q4 2018.

#### **About High Street Residential**

*High Street Residential, a wholly-owned operating subsidiary of Trammell Crow Company, specializes in the development of multifamily housing. We have a deep background in urban, infill mixed-use residential development, as well as the redevelopment or repurposing of existing facilities. In the last 15 years, the firm has completed 4,600 units totaling over \$1.2 billion. For more information, visit [www.highstreetresidential.com](http://www.highstreetresidential.com).*

#### **About Trammell Crow Company**

*Trammell Crow Company (TCC), founded in 1948, is one of the nation's leading developers and investors in commercial real estate. The Company has developed or acquired 2,700 buildings valued at nearly \$65 billion and over 590 million square feet. As of June 30, 2018, TCC had \$8 billion of projects in process and \$3.9 billion in its pipeline.*

*Trammell Crow Company's teams are dedicated to building value for its clients with professionals in 16 major cities throughout the United States. The company serves users of and investors in office, industrial, retail, healthcare, multi-family residential, through its operating subsidiary High Street Residential and mixed-use projects. For those who occupy real estate, TCC can execute the development or acquisition of facilities tailored to meet its clients' needs. For investor clients, the company specializes in joint venture speculative development, acquisition/re-development ventures, build-to-suit development or providing incentive-based fee development services.*

*TCC is an independently operated subsidiary of CBRE Group, Inc. (NYSE:CBRE), a Fortune 500 and S&P 500 company headquartered in Los Angeles, and the world's largest commercial real estate services and investment firm (in terms of 2017 revenue). For more information visit [www.TrammellCrow.com](http://www.TrammellCrow.com).*

###