



## **MATTEO PACIFICI** **VICE PRESIDENT**

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Matteo Pacifici is a Vice President with Trammell Crow Company (TCC) in the firm's Austin Business Unit. In this role, he is responsible for sourcing and executing development opportunities in Austin and Central Texas including design, capitalization, leasing and asset management functions. Since joining the company in 2016, Mr. Pacifici has been involved in a wide range of projects and product types including office, residential, retail, and mixed-use developments totaling over 2M SF.

Prior to TCC, Mr. Pacifici served as an analyst and associate at Wells Fargo Securities. Based in San Francisco and Chicago, Mr. Pacifici jointly managed a \$10 billion derivative portfolio, where he structured interest rate and currency hedging solutions for middle market corporations and institutional real estate clients. Additionally, Mr. Pacifici served as a Summer Associate for Prologis in the firm's capital deployment group where he supported acquisition, development and disposition activities for over €1.5 billion of industrial assets across Europe and the UK.

### **PROJECT DEVELOPMENTS**

#### **NORTHSHORE**

439 luxury units, Mixed-Use  
Residential tower, 52,000 SF  
Office/Retail

#### **500 WEST 2ND STREET**

500,000 SF, Class A Office tower  
10,000 SF Retail

#### **EXPO BUILDING 13**

136,000 SF, Industrial

#### **PARK 183 PHASE I**

249,000 SF, Industrial

#### **CRESTVIEW COMMONS PHASE III**

353 units, Mixed-use, transit  
oriented development

#### **CRESTVIEW COMMONS PHASE IV**

Under construction, 226 units,  
Mixed-use, transit oriented  
development

#### **BLOCK 71**

Under construction, 675,000 SF  
Class A Office tower

#### **BLOCK 185**

In design, 790,000 SF Class A  
Office tower

### **EXPERIENCE**

Trammell Crow Company – Austin, TX – 2016 to Present

Vice President – 2018 to Present

Senior Associate – 2016 to 2018

Prologis – Amsterdam, NL – 2015

Summer Associate

Wells Fargo Securities – Chicago, IL – 2010 to 2014

Associate – 2012 to 2014

Analyst – 2010 to 2012

### **PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT**

Venture Fellows – Board Member

Urban Land Institute – Member

Real Estate Council of Austin – Member

Emory Alumni Association – Member

### **EDUCATION & CREDENTIALS**

The University of Texas at Austin, McCombs School of Business, MBA

Emory University, BA, Economics