



JIM CASEY
SENIOR MANAGING DIRECTOR
HOUSTON CITY LEADER
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Jim Casey is the City Leader and Senior Managing Director of the Houston office of Trammell Crow Company. His primary focus is managing the Houston business unit, including its people, customers and investments. He is involved in client and partner relationships, as well as deal sourcing, structuring, and execution of acquisition, development and investment opportunities in the Houston area.

Jim has worked for Trammell Crow Company since 1987 in the Houston market. He has extensive experience in speculative projects, build-to-suits and fee developments. He has extensive relationships in Houston, and is actively involved in multiple industry and community organizations and boards.

DEVELOPMENT PROJECTS

SOUTHWEST TECHNIPLX
WESTPORT INDUSTRIAL PARK
COLE CREEK BUSINESS PARK
CENTURY OAKS BUSINESS PARK
EAST BELT BUSINESS PARK
STAFFORD PARK BUSINESS CENTER
MCKESSON DISTRIBUTION CENTER
LAKEVIEW BUSINESS PARK
BIOSCIENCE RESEARCH
COLLABORATIVE (RICE UNIVERSITY)
ENERGY CENTER III, IV & V
NOBLE ENERGY CENTER ONE & TWO
GRAND CROSSING
FMC TECHNOLOGIES CAMPUS
WEST LAKE CROSSING
GREENWATER DEVELOPMENT
(AUSTIN CBD, MIXED USE)
MEDICAL OFFICE BUILDINGS
(MEMORIAL HERMANN)
FALLBROOK PINES BUSINESS PARK
PARK 8NINETY

PROFESSIONAL EXPERIENCE

HOUSTON DEVELOPMENT PROJECTS

Jim is currently responsible for oversight of all Houston-area development projects including office, industrial, retail and medical properties. He has direct involvement with site selection, market underwriting, project planning, financing, design, construction and leasing. He has executed projects under various deal structures with capital partners, and has overseen fee development assignments and advisory services for owners/users of commercial properties.

HOUSTON INDUSTRIAL PROPERTIES

Jim has over 28 years of experience focused on the Houston market. He completed over 300 leasing transactions on behalf of many owner clients as a leasing broker. He previously provided oversight of all development, property management services, and leasing for a portfolio of over 10 million sf of industrial properties, with responsibility for operating results of the Industrial Division.

VALUE TO THE CLIENT

Jim has been directly involved in over 10 million square feet of development projects totaling over \$1.4 billion in costs. He provides great insight into the various sectors of the Houston market and is able to recognize opportunities and execute them well. Jim has experience with a wide range of partners, tenants, and other clients. As the Houston City Leader he provides oversight and guidance to others on the TCC Houston team.

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

National Association of Industrial and Office Properties (NAIOP), Houston Chapter,
Board of Directors and past President
Greater Houston Partnership (GHP) Chair of Real Estate Advisory Committee;
Member of Ports & Airports Committee
Greater Fort Bend Economic Development Council, Board Member
Urban Land Institute (ULI) Advisory Board
Houston Real Estate Council (HREC)
Society of Industrial and Office Realtors (SIOR)
Center for Hearing and Speech, Board of Directors
St. Cecilia Sports Association, Director and Coach
AHFC Youth Club Soccer, Team Manager

EDUCATION & CREDENTIALS

The University of Illinois
BS, Civil Engineering, 1980

The University of Houston
MBA, Finance, 1985

The University of Illinois
MS, Civil Engineering, 1981

Real Estate Brokers License
Professional Engineer License