



RICH MCPHILLIPS
SENIOR VICE PRESIDENT
1055 THOMAS JEFFERSON ST. NW
SUITE 600
WASHINGTON, DC 20007
PH: 202.337.3349
FX: 202.337.7364
RMCPhillips@TRAMMELLCROW.COM

Mr. McPhillips is a Senior Vice President in the Washington, DC office of Trammell Crow Company. He manages all phases of the development process, including land acquisition, design, entitlement, and construction management. In addition, Mr. McPhillips is responsible for sourcing new opportunities and developing relationships with capital partners. Mr. McPhillips has experience working on large scale development, construction, and finance projects for multifamily, office, retail, hotel, and industrial assets.

Prior to joining TCC, Mr. McPhillips managed the multifamily acquisition and development efforts in the MidAtlantic Region for Johnson Development Associates, Inc., a private development firm based in South Carolina. Previously, he worked at Alvarez & Marsal providing advisory services for clients with distressed and surplus real estate holdings. Mr. McPhillips began his real estate career at The JBG Companies.

PROJECT DEVELOPMENTS

ARMATURE WORKS

2.5 acre development project
780,000 SF mixed-use

SONNET

288-unit Luxury Apartment
Building

THE HAVEN AT CRANBERRY WOODS

302-unit Multifamily Development

THE HAVEN AT MARKET SQUARE

206-unit Multifamily Development

THE HAVEN AT ATWATER VILLAGE

326-unit Multifamily Development

THE HAVEN AT ODENTON GATEWAY

252-unit Multifamily Development

PROFESSIONAL EXPERIENCE

Trammell Crow Company – Washington, DC
Senior Vice President

Johnson Development Associates, Inc. – Washington, DC
Director of Development, MidAtlantic Region

Alvarez & Marsal – Washington, DC
Manager

The JBG Companies – Washington, DC
Associate

United States Army
Captain

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

Member, DC Real Estate Group
Member, Urban Land Institute (ULI)
Member, National Multifamily Housing Council

EDUCATION & CREDENTIALS

Northwestern University, Kellogg School of Management, MBA
Harvard University, Kennedy School of Government, MPA
United States Military Academy, BS, Civil Engineering