



TOM FINAN
MANAGING DIRECTOR
1055 THOMAS JEFFERSON ST. NW
SUITE 600
WASHINGTON, DC 20007
PH: 202.337.1025
M: 703.625.6999
TFINAN@TRAMMELLCROW.COM

Mr. Finan successfully manages a project from the initial planning stages through completion, with a dedicated focus on the development execution. Mr. Finan guides a team of Trammell Crow Company and brokerage professionals in securing leases at terms that maximize each asset's value and returns and prepares them for profitable hold or exit strategies. Mr. Finan's extensive development, transaction and ownership experience provide a unique insight into the strategic objectives of the property owners represented.

Since returning to Trammell Crow Company in 1998, Mr. Finan has developed 3.9 million square feet of office space in the DC metropolitan area, including 2.8 million square feet of highly secure facilities and 2.1 million square feet of LEED designated space. He has been involved in 9.0 million square feet of leases.

Mr. Finan is actively involved in the procurement of Federal Government tenants in buildings being, or to be, developed by Trammell Crow Company and all matters related to such transactions. Mr. Finan combines his broad based federal government leasing experience and extensive relationships with GSA and the brokerage community to successfully meet the budgetary constraints and special uses often needed by GSA tenants. Mr. Finan serves as a national product specialist for federal development and leasing. Most recently, Mr. Finan inked a 260,000 SF build-to-suit lease with the US Citizenship and Immigration Services in Irving, TX, a 473,000 SF build-to-suit lease for the Federal Communications Commission and 100,000 SF lease for the Federal Election Commission in Washington, DC and a 357,000 SF build-to-suit lease with the Federal Aviation Administration in Fort Worth, TX.

PROJECT DEVELOPMENTS

USCIS TEXAS SERVICE CENTER
Irving, TX
260,000 RSF, ISC Level IV
LEED Silver

SENTINEL SQUARE III (FCC BTS)
Washington, DC
545,000 RSF, ISC Level IV
LEED Silver

FAA SW REGION HQ (BTS)
Fort Worth, TX
357,000 RSF, ISC Level III
LEED Silver

NATIONAL SQAURE
Washington, DC
342,000 RSF, ISC Level III
LEED Silver

SENTINEL SQUARE I & II
Washington, DC
700,000 RSF, ISC Level IV
LEED Gold

PATRIOTS PLAZA I-III
Washington, DC
985,000 RSF, ISC Level IV

777 SIXTH STREET NW
Washington, DC
180,000 RSF including 11,000
SF retail

PROFESSIONAL EXPERIENCE

Trammell Crow Company – Washington, DC – 1989 to 1991, 1998 to Present
Managing Director
Principal
Senior Vice President
Leasing Agent

The JBG Companies – Washington, DC – 1991 to 1998
Vice President/Portfolio Manager

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

Member, NAIOP, DC/Maryland and Northern Virginia Chapters
Member and Past Chairman, NAIOP, Northern Virginia Golf Committee
Board of Directors, Downtown Business Improvement District
Past President, Belmont Mens' Golf Association

EDUCATION & CREDENTIALS

University of Michigan, MBA, 1989 (summa cum laude)
Boston University, BA, 1983 (magna cum laude)