



GREG AMES
MANAGING DIRECTOR

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Greg manages the finance and execution side of the Los Angeles Office, including accountability for all budgets, schedules, project financials, and development activities. He is sought after for his expertise in entitlements, execution, and finance on the most complex transactions and challenging projects. He has successfully executed a wide range of product types, and has a demonstrated acumen for complex ownership and creative finance structures. He is a National Practice Leader for Acquisitions.

PROJECT DEVELOPMENTS

Clean Tech Manufacturing Center
Carson Industrial Center North
La Verne Technology & Trade Center
Brickyard Commerce Center
USC Keck School of Medicine
USC Health Science Building
USC Student Health Center
Sun Valley Commerce Center
301 Ocean Avenue
2000 Avenue of the Stars
Century Plaza Towers Capital Renovation
Pico / Centinela
Worth Street Industrial

PROFESSIONAL EXPERIENCE

Trammell Crow Company – Los Angeles, CA – 2004 to Present

Greg has directed over \$1B in developments and acquisitions in Greater Los Angeles. He has managed entitlement, financing, design, construction, and disposition of over a dozen highly complex projects, including his direct management of 2000 Avenue of the Stars, a 790,000 SF trophy class high-rise project in Century City, Los Angeles. He most recently delivered 300,000 SF of medical & health sciences facilities for the University of Southern California, and is currently executing 400,000 SF of speculative industrial development in Downtown LA. Greg has executed projects across a wide spectrum of product types and capital structures, and has a well-earned reputation for delivering projects under budget and ahead of schedule. He consistently delivers results and returns for clients, partners, and investors

U.S. Navy, Civil Engineer Corps - 1994 to 2002

Greg's experience included public works, managing facilities at the Pacific Fleet's most active air facility; contingency construction as a US Navy Seabee forward deployed to Okinawa, Puerto Rico, and Honduras; and finally in the Officer In Charge Of Construction office with Naval Facilities Engineering Command in Naples, Italy, where Greg was part of a team managing the development of two ground-up Navy bases. In this capacity, Greg directed numerous office, retail, industrial, medical, housing, airport, and military intelligence development projects and established himself as a subject matter expert in facility force protection.

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

Los Angeles Headquarters Association (Board of Directors)
U.S. Naval Academy Alumni Association, Los Angeles Chapter (Board of Directors)
USC Architectural Guild (Board of Directors)

EDUCATION & CREDENTIALS

U.S. Naval Academy, Bachelor of Science in Control Systems Engineering
The Wharton School, University of Pennsylvania, Masters of Business Administration