



**JOHN BALESTRA**  
**SENIOR VICE PRESIDENT**

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John Balestra serves as Senior Vice President for Trammell Crow Company within the firm's Los Angeles Business Unit in El Segundo, California. In this role, he is responsible for sourcing and overseeing new industrial development and investment opportunities throughout the Greater Los Angeles market and is responsible for land and deal sourcing, financial analysis, due diligence, entitlements, debt and equity capital relationships, vertical development coordination and project leasing. He collaborates with his construction and development managers on strategic issues throughout the design, permitting and construction processes.

Throughout his 30 year career John has managed the development, leasing, acquisition and property management involving over 15 million square feet of commercial real estate valued at \$1.5 billion.

**PROJECT DEVELOPMENTS**

**BRICKYARD COMMERCE CENTER**

**PROFESSIONAL EXPERIENCE**

Trammell Crow Company – El Segundo, CA– 2015 to Present  
Senior Vice President

Roll Real Estate Development – Los Angeles, CA – 2013 to 2015  
President

Pinnacle Realty Corp-Los Angeles, CA– 2009 to 2013  
President/Owner

First Industrial Realty Trust-Los Angeles, CA – 2007 to 2008  
Regional Development Officer

**PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT**

National Association of Industrial and Office Properties (NAIOP), Member  
Society of Industrial and Office Realtors Foundation (SIOR), Sponsor  
Palos Verdes Peninsula Land Conservancy, Member

**EDUCATION & CREDENTIALS**

University of Southern California, Marshall School of Business, Finance & Real Estate