



DAVID DRAKE
SENIOR VICE PRESIDENT
3501 JAMBOREE ROAD
SUITE 230
NEWPORT BEACH, CA 92660
PH: 949.477.4731
DDRAKE@TRAMMELLCROW.COM

SELECTED PROJECT DEVELOPMENTS:

COLUMBIA BUSINESS PARK

KNOX LOGISTICS CENTER PH II

I-215 LOGISTICS CENTER Amazon Fulfillment

ONTARIO INNOVATION CENTER PHASE I & II 3M Company BTS Home Depot

KNOX LOGISTICS CENTER PH I DSC Logistics iHerb

CALIFORNIA PALMS BUSINESS CENTER Payless Shoe Source Lamps Plus Prime-Line

SYCAMORE BUSINESS PARK ModusLink, Inc. Hayneedle, Inc.

As Senior Vice President with Trammell Crow Company's Southern California Business Unit in Newport Beach, California, David Drake is responsible for underwriting costs of development, securing entitlements and municipal approvals, budgeting, design and construction management. He has more than 35 years of experience as a developer, architect, project manager and general contractor. Dave has been responsible for over 11 million square feet of industrial development for Trammell Crow Company, including projects such as I-215 Logistics Center (Amazon Fulfillment), Ontario Innovation Center (3M Company & Home Depot) and California Palms Business Center, among others.

During his career, Dave has been responsible for over \$2 billion of project value in the Southern California area. Projects completed under his management have included industrial, e-commerce facilities, manufacturing, mid-rise office buildings, medical, laboratories, food processing, cold storage facilities, rail service distribution centers, tenant improvements and infrastructure construction. As an architect and contractor, Dave provides the client with valuable insights, such as space planning and the efficient integrating of building support systems including mechanical, electrical and data systems. Other areas of expertise include design team development, material handling, entitlements, project scheduling, cost control and client support for build-to-suit projects. He is known as an industrial specialist, often lending his expertise to others within the company.

PROFESSIONAL EXPERIENCE

Trammell Crow Company – Newport Beach, CA – 2005 to Present
Senior Vice President

- I-215 Logistics Center - Master planning, entitlements, off-sites, utility services integration, design and construction management of 1.25 million square foot e-commerce facility for Amazon Fulfillment in Moreno Valley, California.
- Ontario Innovation Center - Master planning, entitlements, off-sites, utility services integration, design and construction management of approximately 909,000 square feet of industrial space in Ontario, California, including a 3M Company Build-to-Suit and speculative building leased to Home Depot.
- Knox Logistics Center Phase I - Master planning, entitlements, environmental management, off-sites, design and construction management of 1.1 million square feet of industrial facilities including food-related user DSC Logistics specializing in food distribution and e-commerce user iHerb.com in Perris, California.
- California Palms Business Center - Master planning, entitlements, off-site and design management for 2.1 million square feet of industrial facilities in Redlands, California. Build-to-Suit clients included Payless Shoe Source, Lamps Plus and Prime-Line.

Cornerstone Projects
Principal

Catellus Development
Manager of Construction Services

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

Member, NAIOP, SoCal and Inland Empire Chapters

EDUCATION & CREDENTIALS

California Polytechnic State University, San Luis Obispo, Bachelor of Science in Architecture
Licensed Architect, State of California