



ALAN CANTLIN SENIOR VICE PRESIDENT

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Alan Cantlin serves as Senior Vice President for Trammell Crow Company's Seattle office where his responsibilities include sourcing and executing new office development and investment opportunities with the team. With more than 20 years of commercial real estate experience, Mr. Cantlin has negotiated over 1 million square feet of commercial leases, approximately \$100 million of construction contracts and overseen the disposition of over \$550 million of commercial asset sales.

Prior to joining Trammell Crow Company, Mr. Cantlin served as a principal at Madison Development Group, a local real estate development company focused on retail and mixed-use projects. At Madison Mr. Cantlin was responsible for ground-up retail development projects across the U.S. as well as the Luna mixed-use project in West Seattle.

Prior to joining Madison, Mr. Cantlin was a Senior Investment Director at Schnitzer West where he focused on Eastside suburban office leasing and development. During his 10-year tenure, he negotiated more than 60 office leases totaling 1 million square feet and developed or re-developed four office projects totaling \$280 million in cost.

Mr. Cantlin began his real estate career as an investment banking analyst in the real estate groups at Banc of America Securities in San Francisco and Merrill Lynch in New York City.

PROJECT DEVELOPMENTS

BOREN OFFICE LOFTS
SEATTLE, WA

ADVANTA OFFICE COMMONS
BELLEVUE, WA

NORTH CREEK OFFICE PARK
BOTHELL, WA

REDMOND WEST ON WILLOWS
REDMOND, WA

LUNA MIXED-USE PROJECT
SEATTLE, WA

VERNON VILLAGE CENTER
LAKE STEVENS, WA

TOTEM LAKE RETAIL
KIRKLAND, WA

PROFESSIONAL EXPERIENCE

Trammell Crow Company – Seattle, WA – 2020 to Present
Madison Development Group – Issaquah, WA – 2013 to 2020
Schnitzer West – Seattle, WA – 2002 to 2012
Merrill Lynch – New York, NY – 2000 to 2002
Banc of America Securities – San Francisco, CA – 1999 to 2000

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

Washington Education and Squash Academy, Board Member
Downtown Seattle Association Membership Committee, Member (Past)
Urban Land Institute Committee, Member (Past)

EDUCATION & CREDENTIALS

Wharton School of Business, University of Pennsylvania, MBA, 2006
Princeton University, AB, Politics, 1999