



CRAIG DOBBS
MANAGING DIRECTOR
600 UNIVERSITY STREET
SUITE 2912
SEATTLE, WASHINGTON 98101
PH: 206.708.6128
FX: 206.659.4947
CDOBBS@TRAMMELLCROW.COM

PROJECT DEVELOPMENTS

BOREN OFFICE LOFTS
SEATTLE, WA

929 OFFICE TOWER
BELLEVUE, WA

1918 EIGHTH OFFICE TOWER
SEATTLE, WA

818 STEWART OFFICE TOWER
SEATTLE, WA

ADVANTA OFFICE COMMONS
BELLEVUE, WA

NORTH CREEK OFFICE PARK
BOTHELL, WA

Craig Dobbs is a Managing Director with Trammell Crow Company's Seattle office, where his responsibilities include sourcing and executing new office development and investment opportunities with the team. With more than 25 years of commercial real estate experience, Mr. Dobbs has negotiated over 1.9 million square feet of commercial leases, approximately \$200 million of construction contracts and overseen the disposition of over \$1.2 billion of commercial asset sales. He specializes in market analysis, branding and marketing, financial analysis, debt placement, lease negotiation, design team oversight and construction management.

Most recently, Mr. Dobbs oversaw the successful development, lease-up and disposition of the 929 Office Tower in Bellevue, WA, a 462,000 SF Class A office project. Mr. Dobbs previously served as an Investment Director with Schnitzer West, focusing on commercial investments throughout the Puget Sound Region and directing the firm's eastside suburban office strategic business units and later the lease up of the Seattle office portfolio. During his 13-year tenure, his group repositioned and/or developed over 1.4 million square feet of Class A office space valued at over \$500 million.

Prior to joining Schnitzer West in 1999, Mr. Dobbs served as a Senior Construction Manager at Shurgard Storage, overseeing site selection, feasibility analysis and the development of mini-storage projects across the Company's western region.

PROFESSIONAL EXPERIENCE

Trammell Crow Company – Seattle, WA – 2012 to Present
Schnitzer West – Seattle, WA – 1999 to 2012
Shurgard Storage – Seattle, WA – 1996 to 1999
Airborne Express – Seattle, WA – 1989 to 1996
Alaska Airlines – Seattle, WA – 1987 to 1989

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

University of Washington Alumni Association, Member
University of Washington President's Club, Member

EDUCATION & CREDENTIALS

University of Washington, Masters of Business Administration, 2002
University of Washington, Bachelor of Science, Construction Management, 1989