



MARK NETHERLAND
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Mark Netherland serves as a Managing Director for Trammell Crow Company's Seattle office, responsible for sourcing and executing industrial and commercial development and investment opportunities with the team. During his 20-year tenure in the commercial real estate industry, Mr. Netherland has served as lead negotiator for 300,000 square feet of retail leases in the Pacific Northwest and negotiated approximately \$130 million of construction contracts. He recently oversaw the development, lease-up and disposition of the Fife I-5 Commerce Center.

In his previous position, Mr. Netherland served as a Senior Investment Manager at Schnitzer West, where he oversaw the development of The Shops at the Bravern, the Northwest's first comprehensive luxury retail center which sold for \$79 million.

Prior to joining Schnitzer West in 2001, Mr. Netherland worked in asset management for Canadian real estate company, Bentall, and served multiple roles over five years at Premier Properties USA, Inc. in Indianapolis, IN. His responsibilities at Premier included retail project development, commercial site sales, land acquisitions, and marketing and leasing.

PROJECT DEVELOPMENTS

IAC COMMERCE CENTER SEATAC
SEATAC, WA

FIFE I-5 COMMERCE CENTER
FIFE, WA

MIDTOWN21
SEATTLE, WA

FIRST HILL MEDICAL PAVILION
SEATTLE, WA

BRAVERN OFFICE COMMONS ONE
BELLEVUE, WA

BRAVERN OFFICE COMMONS TWO
BELLEVUE, WA

THE SHOPS AT THE BRAVERN
BELLEVUE, WA

PROFESSIONAL EXPERIENCE

Trammell Crow Company – Seattle, WA – 2012 to Present
Schnitzer West – Seattle, WA – 2002 to 2011
Bentall – Seattle, WA – 1998 to 1999
Premier Properties, USA Inc. – Indianapolis, IN – 1994 to 1998

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

International Council of Shopping Centers (ICSC), Member
West Seattle Soccer Club, Youth Soccer Coach

EDUCATION & CREDENTIALS

University of Washington, Masters of Business Administration, 2002
DePauw University, Bachelor of Arts, 1993